



Dealer Management Suite

Release Notes for Release 0301.00

Business Office Application																															
Case #	Description																														
114955	<p>Automatic retail price adjustment based on cost. A new feature has been added that will automatically update the MSRP field on the inventory screen based on changes in the cost. Note: This feature should only be applied to used vehicle sale groups. The MSRP is only updated when journal entries are applied to adjust the cost on the unit any application. A new table has been added to the Sale Group setup that allows the user to define what kind of markup should be applied to the various cost ranges and service groups. To set this table up, take option 50=Application Environment from the Business Office menu and take option 1=Select by Sale groups. Take option 2=Change by the Sale Group and press [CTRL] to see the Retail Price Adjustment Table show below</p> <div style="text-align: center; margin: 10px 0;"> <p>Retail Price Adjustment</p> <p>=====</p> </div> <div style="margin: 10px 0;"> <p>Sale Type <u>N</u> Sale Group <u>NM</u></p> <p>Pack <u>Y</u> Add Pack to Cost <u>Y</u> MSRP <u>Y</u></p> </div> <div style="margin: 10px 0;"> <table style="width: 100%; border-collapse: collapse; text-align: center;"> <thead> <tr> <th colspan="2">---- Actual Cost ----</th> <th colspan="2">Markup</th> <th>Minimum</th> <th>Rounded</th> </tr> <tr> <th>From</th> <th>to</th> <th>Pack</th> <th>%</th> <th></th> <th></th> </tr> </thead> <tbody> <tr> <td>.01</td> <td><u>5000.00</u></td> <td><u>250.00</u></td> <td><u>40.0</u></td> <td><u>2000.00</u></td> <td><u>999.95</u></td> </tr> <tr> <td>5000.01</td> <td><u>10000.00</u></td> <td><u>500.00</u></td> <td><u>40.0</u></td> <td><u>4000.00</u></td> <td><u>995.99</u></td> </tr> <tr> <td>10000.01</td> <td><u>9999999.99</u></td> <td><u>750.00</u></td> <td><u>40.0</u></td> <td><u>6000.00</u></td> <td><u>997.97</u></td> </tr> </tbody> </table> </div> <p>For example, in the table above if a vehicle was posted with a cost of \$6,000.00, the pack amount would be \$500.00, the markup to the MSRP would be \$4,000.00 (the minimum is greater than 40% of the cost + pack) and the rounded MSRP would be \$10,995.99. (\$6,000.00 + \$500.00 + \$4,000.00 = \$10,500.00, rounded up to \$10,995.99).</p> <p>Pack – Set Pack = Y to pull pack from this table.</p> <p>Add Pack to Cost – Set this field to Y to add the pack from the table to the hard cost before computing the adjusted MSRP.</p> <p>MSRP – Set MSRP = Y to update the MSRP from this table when the cost changes.</p> <p>Actual Cost – Put the ranges of the cost that you want.</p> <p>Pack – Put the pack amount for each cost range. This allows you to charge a different pack amount for vehicles in different price ranges.</p> <p>% Markup – Enter the % you want to mark the MSRP up above cost.</p> <p>Minimum – Enter the minimum MSRP markup above cost you want to occur for each cost range, if desired.</p> <p>Rounded – Enter the rounded MSRP amount. This will make the MSRP end with these 5 numerals. For example, if the computed MSRP was 6783.34, the MSRP would be rounded <i>up</i> to be \$6,999.95.</p>	---- Actual Cost ----		Markup		Minimum	Rounded	From	to	Pack	%			.01	<u>5000.00</u>	<u>250.00</u>	<u>40.0</u>	<u>2000.00</u>	<u>999.95</u>	5000.01	<u>10000.00</u>	<u>500.00</u>	<u>40.0</u>	<u>4000.00</u>	<u>995.99</u>	10000.01	<u>9999999.99</u>	<u>750.00</u>	<u>40.0</u>	<u>6000.00</u>	<u>997.97</u>
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231043	<p>Make prompt to accept deal optional. A new option has been added to the Business Office Application Environment Initial Values that makes optional the prompt to accept the deal when you return from printing F&I documents on an unaccepted deal. To turn off the prompt to accept deal, set the option Prompt to Accept Deal = N.</p>																														

Vehicle Information Application

Case #	Description
815711	Option to select a list of sale groups when printing the Inventory Detail Analysis report. The Sale Group field on the Inventory Detail Analysis Selection Screen has been modified to allow you to hit F4 and select multiple sale groups to be included on the inventory report. To select multiple sale groups, after using F4 on the Sale Group field, put a '1' by each sale group you want to include in the list and press [CTRL] to save your selection.



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General Ledger Application	
Case #	Description
8281433	User name and date printed on to print on check accounting copy. The user logged on and the system date when the check was printed will now print on the accounting copy of the check,
95938	Option to limit managed accounts to specific control numbers. Managed account setup has been changed to allow a managed account to select transactions by account and control number. For example, you can now set up a managed account that will display all of the transactions in an account under a specific control number. To add control number as a selection criteria for managed accounts, take option 50=Application Environment from the General Ledger menu and take option 1=Select by Managed Accounts. Take option 2=Change by an existing managed account (or use function F6=Add to add a new one). The Add Account line has been expanded to include a control number. Enter the account number and the control number you want to include in the managed account. Use *ALL in the control number field to include all control numbers in the account or enter the account with a different control number each time to include only selected control numbers.
461135	Change date and user added to A/R Customer and A/P Vendor screen. The date changed and the user logged on is stored on the customer/vendor screen when a change is made to the record. To see this feature, take option 41=Customers from the General Ledger menu and take option 2=Change by an A/R customer. "Last Changed" and "By User" appear in the top right of the screen. If you make a change to this screen and save it, your user ID and date will appear in these fields the next time the record is displayed. If you don't make a change or use function F12=Cancel to return to the list screen, the User and Date will not be updated.
1011432	Option to age A/R statements by invoice date rather than statement date. A new preference has been added to the General Ledger Preferences to allow the system to age invoices on the A/R statement by invoice date. To use this feature, take option 50=Application Environment on the General Ledger menu and take option 1=Select by Preferences. Set the option "Age A/R Statements by Invoice Date" = Y. Previously the system only aged invoices from the date the invoice first appeared on an A/R statement.
1131438	Option to print memo on check face. We have provided a new data format for the Miscellaneous Check that is printed from 24=Write Checks on the General Ledger menu that will print the first line of the F11=Memo window on the face of the check in the lower left area that is generally reserved for memos. To implement this option, please call ARKONA Customer Support.
1141649	New interface for cross-referencing G/L accounts with factory accounts for factory financial statements. Line option 8=Acct Assign has been modified to simplify the process of checking and changing the G/L-factory cross-reference. To use this option, take option 35=Report to Outside Parties from the General Ledger menu and take option 1=Select by Factory Financials. Take option 8=Acct Assign by any page of the factory financial to display the current cross-reference. You can use function F18=Listing to print a list of the cross-references. You can key any valid factory account in the Factory Account Column, use the Alloc Pct% column do distribute an account between multiple factory accounts (enter percents as whole numbers), and position to any G/L account by keying it into the Position To field at the top. You can also use option 2=Update Acct Routing to display the G/L account with a list of valid factory accounts to choose from.

916136	<p>Factory download acknowledgements available from Mitsubishi. A new function has been added to give the user access to the factory acknowledgements for factory financials. To use this function, take option 35=Report to Outside Parties from the General Ledger menu. Take option 1=Select by Factory Financials. Use function F9=Status to display the Acknowledgement Log. This will show processed financial statements in white. If the acknowledgement you are looking for does not appear on this screen, use function F5=Refresh to see if a more current acknowledgement file is available. If a more current acknowledgement file has already been downloaded from Mitsubishi from another application such as Parts Department Stock Orders, the acknowledgement you are looking for may appear. If it still does not, use function F6=Retrieve to submit a request for the latest acknowledgement file. This job processes in the background and may take several minutes. Return to the screen later and use function F5=Refresh to see the latest acknowledgement details. Only acknowledgements generated in the last 21 days will appear on this screen. Use function F20=Shift Right to move the screen to the right to display the details of messages over 80 positions in length. Use function F19=Shift Left to move the screen back.</p>
1201028	<p>Option to select different types of 1099 vendors. A new option has been added to the vendor screen that lets you select the type of 1099 vendor. Changing the 1099 vendor type changes which box on the 1099 the compensation prints in. To change a 1099 vendor type take option 42=Vendors from the General Ledger menu and position to the vendor name. Take option 2=Change by the vendor name and position the cursor to the 1099 Vendor* field near the bottom of the screen and hit F4. Take option 1=Select by the correct type and press [CTRL] twice to save the change.</p>



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Parts Inventory & Invoicing	
Case #	Description
11221055	Option to print a parts list from bin reassignments. Function F18=Listing has been added to print the list of part numbers from the Bin Reassignment function. To use this function take option 50=Application Environment from the Parts Inventory and Invoicing menu and take option 1=Select by Bin Reassignment to display the list of bins. Take option 1=Select by a bin to display the list of part numbers in that bin. The new function appears at the bottom of this screen.
12131646	Count Sheet number to print on Unit Variance Detail report. When the Unit Variance Detail report is printed from a physical inventory, the count sheet that the part was found on will print in the first column on the report. This will make it easier to adjust the count on the count sheet if the variance is found to be in error.
431741	Warning for past due customers on a parts return. This change will notify the cashier closing a parts ticket when a customer who is past due or over their credit limit is returning a part and ask whether the cashier wants to apply the credit to the customer's A/R account. This change only affects customers who have payment terms that are "Payment Required" and are trying to receive a cash refund.
	Notification for parts with comments when not in Select With Part Entry mode. If a part is has remarks entered on the parts master in option 10=Parts in Inventory , the part number and description will display in reverse image when you bill it out in 1=Parts Transaction . To display the comments, take option 5=Display to the left of the part number.
11181140	Labels for special order parts. A new feature has been added to the Parts Department reports menu the will print labels for special order parts. These labels print on standard Avery 5160 laser printer label sheets and let you select which row and column to begin printing the labels. To use this feature load the label sheets in the drop down tray of the parts laser printer and take option 24=Reports from the Parts Inventory & Invoicing menu and take option 1=Select by Special Order Parts. Then take option 1=Select by Print Special Order Part Labels to display a window that displays the number of filled special order parts by order number. Take option 1=Select by an order number and enter the row and column (counting from the top left on the label sheet) that you want the first label to print on.

11181140	<p>Labels for customer notification of filled special order parts. A new feature has been added to the Parts Department reports menu that will print address labels for customer notification cards for filled special order parts. These labels print on standard Avery 5160 laser printer label sheets and let you select which row and column to begin printing the labels. To use this feature load the label sheets in the drop down tray of the parts laser printer and take option 24=Reports from the Parts Inventory & Invoicing menu and take option 1=Select by Special Order Parts. Then take option 1=Select by Print Special Order Customer Notification Labels to display a window that gives you 3 options:</p> <ol style="list-style-type: none"> 1. Print labels for customers by order number. This option lets you select an order number and print notification labels for all customers with a filled part on that order number. The system then stores the date notified with that part number. Press F4 on the Stock Order field to displays the number of filled special order parts by order number. Take option 1=Select by an order number and enter the row and column (counting from the top left on the label sheet) that you want the first label to print on. 2. Print labels for customers by Date Notified. This option lets you reprint notification labels for customers that were notified in the selected date range. Enter a date range and enter the row and column (counting from the top left on the label sheet) that you want the first label to print on and if the system finds parts that were previously notified in that date range, it will print labels for the customers. 3. Print labels for all customers. If you have never printed notification labels before and you want to notify all customers with a filled special order, take the third option. Change the All Filled Special Orders prompt to Y and enter the row and column (counting from the top left on the label sheet) that you want the first label to print on.
11151313	<p>Allow part information update when displaying part record from Phase-in/Phase-Out. Option 1=Part Info on function 14=Phase-In/Phase-Out has been modified to allow part information to be changed.</p>
1127112	<p>Add cost and extended cost to the Inventory Aging Report. Columns for Cost and Extended Cost have been added to the reports that are printed from Inventory Aging. To see these reports take option 20=Transaction Analysis from the Parts Inventory & Invoicing menu and take option 1=Select by Inventory Aging. Select the manufacturer and stocking groups and press [CTRL]. When the report displays, take option 1=Select by any of the rows on the aging report and use function F18=Listing to print. The columns will only show on the printed report.</p>
111299	<p>Alternate view to display Gross Profit % and Return % for wholesale analysis. To see this, take option 22=Wholesale Analysis from the Parts Inventory & Invoicing menu to display the list of wholesale customers. Take option 1=Detail by a wholesale customer and use function F11=Alt View.</p>
916136	<p>Factory download acknowledgements available from Mitsubishi. A new function has been added to give the user access to the factory acknowledgements for stock orders. To use this function, take option 11=Stock Orders from the Parts Department menu. Use function F9=Status to display the Acknowledgement Log. This will show processed orders in white. If the acknowledgement you are looking for does not appear on this screen, use function F5=Refresh to see if a more current acknowledgement file is available. If a more current acknowledgement file has already been downloaded from Mitsubishi from another application such as Parts Department Stock Orders, the acknowledgement you are looking for may appear. If it still does not, use function F6=Retrieve to submit a request for the latest acknowledgement file. This job processes in the background and may take several minutes. Return to the screen later and use function F5=Refresh to see the latest acknowledgement details. Only acknowledgements generated in the last 21 days will appear on this screen. Use function F20=Shift Right to move the screen to the right to display the details of messages over 80 positions in length. Use function F19=Shift Left to move the screen back.</p>
93124	<p>Enhanced Active Parts with Zero on Hand report. Stocking group and the last 12 months demand have been added to this report. This report is printed from the Parts Inventory & Invoicing menu option 24=Reports.</p>
11797	<p>Changes to demand calculation. If a part is placed on special order and then cancelled, a reversing transaction will be placed in history that will reduce the demand for that part.</p>
11797	<p>Changes to the Monthly Demand screen. In connection with the changes to the demand calculation, some minor changes to the Monthly Demand screen were made. To see the Monthly Demand screen, take option 10=Parts in Inventory from the Parts Inventory & Invoicing menu and position to the part number. Take option 6=Demand by Month. A new line at the top for In Process demand has been added. This line will include all special orders from the time they are closed on a ticket to the time they are billed out. Once the parts are delivered, the demand moves to the current month line. All in process demands are included as part of the daily average demand for computing the recommended order. Other slight modifications were made to this screen to facilitate apprehension.</p>

23846

Change to bin location on special ordered parts. If a part is added to the parts master with a lost sale, the bin location is set to *LS*. If that part is later special ordered, the system will change the bin location to SPORD.



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Payroll	
Case #	Description
1211410	New report for retirement and 125 Caf� plan. To print this report take option 35=Report to Outside Parties from the Payroll and Personnel Management menu and take option 1=Select by Tax Reports. Take option 1=Select by Period Retirement and Cafeteria Summary and take option 1=Select by YTD, QTD, or MTD. Select the correct year, quarter, and month as necessary and press [CTRL]. Select the correct printer ID and press [CTRL]. Enter the retirement deduction codes and the caf� plan deduction codes and press [CTRL]. This report includes employee # and name, social security number, birth date, hire date, termination date, YTD gross pay, the total for the retirement deduction codes and the total for the caf� plan deduction codes.
121624	Option to print Payroll Tax report by MTD, QTD, and YTD. To print this report take option 35=Report to Outside Parties from the Payroll and Personnel Management menu and take option 1=Select by Period Taxes. Take option 1=Select by the period you want the report for. Enter the tax period date range and press [CTRL] twice to print. This report includes employee name, SSN, and employee number, YTD Gross, MTD Gross, taxable wages and total taxes for federal, FICA, Medicare, FUTA, state, SDI, SUTA, Workman's Comp, county, city, and local taxes broken down by employee with a subtotal by state and final totals that includes the number of employees listed on the report.



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Portfolio Management	
Case #	Description
116116	Allow an odd last payment when rolling monthly payment to an even amount. The function F10=Modify Contract Terms has been modified to allow the payment to be changed to an even dollar amount and result in an odd last payment. To see this feature work, take option 1=Payment/Collector Entry from the Portfolio Management menu and select processing mode P=Payment . Select the contract that you want to modify, use function F10=Modify , then F10=Modify Contract Terms . Enter the new payment at the bottom of the screen and press [CTRL] to display the new contract terms and the odd last payment. Press [CTRL] one final time to accept.
116116	Automatically filter out closed contracts in Payment Processing mode. Now when you take option 1=Payment/Collector Entry from the Portfolio Management menu and select processing mode P=Payment , only the open contracts will be displayed. To include closed contracts in the view, use function F4=Select All .
116116	Option to print the Past Due Report by Next Contact Date. This option will print the report sorted by the Next Payment Due Date with the contracts that are the most past due at the top.
1121928	Optional report heading available. A new field has been added to the Portfolio Management Application Environment Initial Values called Optional Report Heading. Anything entered here will print as the company name at the top of all the Portfolio Management reports.



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Service Department

Case #	Description
916136	<p>Factory download acknowledgements available from Mitsubishi. A new function has been added to give the user access to the factory acknowledgements for warranty download. To use this function, take option 10=Warranty Submission from the Service Department menu, enter your password, and take option 1=Select by Mitsubishi Warranty. Use function F9=Status to display the Acknowledgement Log. This will show processed claims in white and rejected claims in red. If the acknowledgement you are looking for does not appear on this screen, use function F5=Refresh to see if a more current acknowledgement file is available. If a more current acknowledgement file has already been downloaded from Mitsubishi from another application such as Parts Department Stock Orders, the acknowledgement you are looking for may appear. If it still does not, use function F6=Retrieve to submit a request for the latest acknowledgement file. This job processes in the background and may take several minutes. Return to the screen later and use function F5=Refresh to see the latest acknowledgement details. Only acknowledgements generated in the last 21 days will appear on this screen. Use function F20=Shift Right to move the screen to the right to display the details of messages over 80 positions in length. Use function F19=Shift Left to move the screen back.</p>

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