



## **QuickStart Guide**

**Hyundai SmartStock Report**

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## Hyundai SmartStock Report

ARKONA QuickStart Guide

*Use this QuickStart Guide to learn how to access your Hyundai SmartStock report on the Internet and understand what the figures on the report mean.*

### 1. Get to the web site containing your dealership's Hyundai SmartStock Report.

- a. Open your web browser and go to the address  
<https://www2.arkona.com/smartstock>.
- b. Click on the Sign On link.
- c. Enter the user name and password provided by ARKONA Customer Support and click the Sign On button to display the Main Menu.
- d. Click on the Report link to display the monthly report.

### 2. Select a date range and redisplay the report.

- a. Enter the desired 'from date' and 'to date' in the date format shown.
- b. Click the Submit Dates button to refresh the report.

### 3. Use the following table to understand what the figures mean.

Report Item	What It Means
Total System Inventory (Dollars)	The product of the quantity on hand and the part cost (less the core charge) for all parts in inventory.
Active (Normal Stock)	The product of the quantity on hand and the part cost (less the core charge) for all parts in an 'Active' status.
Non-Stock Parts (Status NS)	All parts in a 'Non-Stock' status with quantity on hand
Inventory Testing (Non-Stock)	All parts in a 'Non-Stock' status whose last sale date is less than 365 days ago. Quantity on hand is irrelevant in this calculation. This number is independent of the Total Inventory.
Total Receipts	Parts received on all stock orders in the selected date range.
Customer & Emergency Receipts	Parts received on special order stock orders and emergency purchases in the selected date range.
Total Gross Sales (Cost of Sales)	The cost of sales for your total sales in the selected date range.

<b>Report Item</b>	<b>What It Means</b>
Lost Sales	The cost of sales for your recorded lost sales.
Last Active 0 – 3 Mo \$	The value of your current shelf stock of parts in inventory whose last sale date was in the last 3 months.
Last Active 4 – 6 Mo \$	The value of your current shelf stock of parts in inventory whose last sale date was between 91 and 180 days ago.
Last Active 7 – 12 Mo \$	The value of your current shelf stock of parts in inventory whose last sale date was between 181 and 365 days ago.
Last Active Over 12 Mo \$	The value of your current shelf stock of parts in inventory whose last sale date was over 365 days ago.
New Parts No Sales	The value of your current shelf stock of parts that have never sold.
Same Day Fill Rate	This figure is computed for active Hyundai parts sales to repair orders. Same Day Fill Rate = Sales from Shelf / Sales from Shelf + EP + SO.